



2007

We're prepared to help prepare you for the new Millennium<sup>sm</sup>

# Charles Barnes

## School of Real Estate & Appraisal

1120-10 South Air  
Depot  
Midwest City, OK  
73110  
(405) 733-7277

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No. 6

### Basic Real Estate - Part 1

Real estate is positively one of the most fabulous career fields you can enter. People from all walks of life: housewives, farmers, mechanics, secretaries, doctors, and lawyers, obtain their real estate licenses to enter a new career field or to broaden their knowledge of one of the basic requirements of life — shelter.

What a way to earn a comfortable living; meeting nice people and seeing all types of real estate from raw, unimproved land to beautiful homes and office buildings. We offer class formats to meet your busy life style. Our Fast Start program is a 2- week class that meets Mon. through Fri and week-end classes that meet Thurs. and Fri evenings, and Saturday for 3 weeks.

In order to receive your real estate provisional sales license you will need a 90-hour pre-license course in real estate. This provisional sales license is nonrenewable. Within one (1) year you will need a 45-hour post-license approved course to upgrade to your renewable sales associate license.

Other popular courses are: home inspection, real estate appraising, and real estate brokerage. This course is also available through Distance Learning.

### BROKERS COURSE

Charles Barnes School of Real Estate offers the best Real Estate Brokers course in Oklahoma.

Our 'Home Study' and live brokers course contains the material to pass the state Brokers exam. The best instructors in the state are available to help prepare the students to practice Real Estate Brokerage. The majority of our students who have completed this Home Study course during the past several years have passed the Oklahoma Real Estate Commission Brokers Examination.

### New Location

On June 1, 2007, we will be opening a new campus at 300 NW 27th, Moore, OK 73160. It is located on the intersection of I-35 and NW 27th. However we will still be holding classes in Midwest City and Northwest Oklahoma City. We look forward to opening this new facility and providing a wider range of services and classes for our students!

### New CE Courses!

We will be offering three **EXCITING** live continued education classes at our new campus in Moore! The classes include **"The Keys to Confident Communications"**, **"Strategies for Sensational Service"** and **"Focusing on Flexibility"**.

The courses are taught by an energetic and fun teacher **Donna Rynda!** You are sure to have a good time.

**Look Inside For Moore Details!**

### Home Inspection Course

Are you interested in being your own boss? You can make a substantial living as a professional home inspector. This is the best way in America to make your real estate career dreams come true.

Real estate home inspection is a new element of the real estate industry. Hundreds and thousands of inspectors are going to be needed into this century. Trained, qualified inspectors — who know how systems and equipment work — are required. We need people who can manage their time, money, and business. People who have the license and the knowledge of how to properly inspect a house can be a success in this industry. **YOU can be one of them.**

This is an intensive 50-hour course approved by the Oklahoma Home Inspection Board. You will be prepared to professionally inspect and prepare home inspection reports as well as sit for the state examination. Cost of the course is \$695 on the day of class or \$595 Pre-Paid!

*Charles Barnes*

*School of Real Estate & Appraisal*

**All 15 Hour Appraisal  
CE Courses are**

**\$150.00**

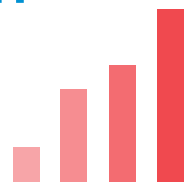
**We will beat any private  
school's price on appraisal  
continued education!**

**CALL TODAY!!!**

**Look Inside for  
Details**

Call (405) 733-7277  
Statewide 1-800-369-7277  
[Online @ www.charlesbarnes.com](http://Online@www.charlesbarnes.com)

**New Campus  
in Moore  
Opening  
June 1!**



## Continued Education

We are starting three classes that will not only be fun and give you real estate continued education classes, but will improve your communication's between you and your client, build a credible reputation with existing clients while promoting a credible reputation for future business relationships, and focusing on flexibility.

Training and development specialist Donna Rynda will be teaching these courses. Donna has over 25 years of experience and will provide you with an unbelievable and exciting learning experience.

Tuition: \$45 for each 3 hour development CE course.

**Package: All three 3 hour development CE courses for \$99! Best Value.**

Dates on Page 3.

## Certified Real Estate Loan Consultant

This course was designed for real estate associates to teach them to work for banks and other financial, who service their own loans, on their capabilities to post review loan portfolios for evidence of fraud.

Visit [www.charlesbarnes.com](http://www.charlesbarnes.com)

POST-LICENSE APPROVED



## SPECIALIZED APPRAISAL COURSES



### Real Estate Appraisal

Get an absolutely wonderful real estate career, helping others make their dreams come true. Virtually every financed real estate transaction, whether purchasing, remodeling, or refinancing, requires a real estate appraisal. Federal law now requires at least the licensing of appraisers in federally insured financing of real estate.

You can be on your way to a lucrative and rewarding career as a Real Estate Appraiser in as few as 8 days of prelicense courses. Real Estate Appraisers are limited only by their time; and, are rated as one of the higher paid professions in America.

### 60-HOUR PRINCIPLES IN REAL ESTATE APPRAISAL COURSE (Course #101 & 102)

Are you ready to be your own boss? Real Estate Appraising is for you. We offer a 60-hour Principles of Real Estate Appraisal course over two (2) weekends.

This course will prepare you to take and pass the appraisal license examination and enter the Real Estate Appraisal business. The course is approved by the Oklahoma appraisal Board. In order to qualify for your Real Estate Appraiser license, you will need to attend the 'Standards of Practices and Ethics' course. Cost of the 60-Hr course is \$725, save \$130 with pre-payment.

### Residential Report Writing

This intensive 15-hour two-day class will focus on the variety of form reports in use by residential appraisers today: the URAR, 2055, drive-by-formats, and others. Students will gain valuable insights into how to fill out these forms properly, in compliance with USPAP. This course is approved by the Oklahoma Appraisal Board for 15 hours of CE or 15 hours of upgrade/general education.

Cost of course is \$150.00.

**Appraisal Course Package  
you get # 601, # 602 for  
\$795.00, and #600 is FREE**

~~**\$895.00**~~

**with Pre-Paid  
Enrollment**

**Now  
\$795.00**

### Standards of Practices & Ethics Course Offered

(Course #103)

All states now require appraisers to be licensed. Residential Appraisers must have attended a 15-hour federally and state mandated 'Standards and Practice' course; and, 60 hours of Residential Appraisal training, 'NATIONAL USPAP 2004 COURSE.' We are now offering the 7-hour update for USPAP. The course has been approved by the Appraisal Board for 15 hours CE. Cost of the course is \$150.00 which includes all books and materials. Sign up Today!

APPROVED FOR VA BENEFITS

**REFUND POLICY:** Full refund (less \$75 registration fee, per course) for cancellation prior to course start. NO REFUND after course starts. Refunds on 'Pre-Paid' packages less regular price of courses taken plus \$75 for other courses withdrawn from after enrollment. NO REFUND after course starts. NO REFUNDS ON PACKAGES OR SINGLE COURSES GIVEN SIX (6) MONTHS AFTER PAYMENT OR GIVEN IN DECEMBER.

**2007 Basic Real Estate Pre-License Course**

	2 Weeks Tues-Sat 8:30 AM - 6:00 PM	Weekend Thurs: 5:30 PM - 10:30 PM Fri: 5:30 PM - 10:30 PM Sat: 8:30 AM - 7:00 PM (with Homestudy Homework)
May		3-5 & 10-12 & 17-19
June	19-23 & 26-30	
July		5-7 & 12-14 & 19-21
August		16-18 & 23-25 & 30-Sept 1
September	11-15 & 18-22	
October		4-6 & 11-13 & 18-20

**NOTE: Tuition for 90 hour Pre-License Basic Course is \$495  
NEW START ANYTIME!!!**

**2007 Basic Real Estate Pre-License Course**

	Weekend Sun: 1:00 PM- 9:00 PM Mon: 5:30 PM- 10:30 PM Tues: 5:30 PM- 10:30 PM (with Homestudy Homework)
June	3-5, 10-12, & 17-19
August	12-14, 19-21, & 26-28
October	7-9, 14-16, & 21-23

**NOTE: Tuition for 90 hour Pre-License Basic Course is \$495**

North OKC Address:  
4101 NW122nd  
Oklahoma City, OK 73120

**Real Estate Professional Development**  
**3 Hour CE/Each** - Tuition \$45/Each or **\$99 For all Three**  
**1:30 PM - 4:30 PM**

**DATES****The Keys to Confident Communication**

June 11

**Strategies for Sensational Service**

June 18

**Focusing on Flexibility**

June 25

**Broker Course**

90 hour live/homestudy Broker Course!  
9:00 AM - 4:00 PM \$495

**July.....2-4, 9-11, 16-18, 23-25**

**November.....5-7, 12,14, 19-21, 26-28**

**Home Inspection Continued Education**  
5 Hours/\$50 (1-Day Course/9:00AM - 3:00PM)

<b>April</b>	.....	<b>26</b>
<b>June</b>	.....	<b>14</b>
<b>August</b>	.....	<b>23</b>

**Home Inspection Courses (50 Hour)**

(6-Day Course/Mon-Sat/8:00AM - 6:00 PM)

April	.....	23-28
June	.....	11-16
August	.....	20-25

**Tuition: \$695 • Pre-Paid: \$595.00**

**IMPORTANT CLASS INFORMATION**

- All classes are subject to cancellation. Call to confirm availability of classes.
- 'Pre-Paid Enrollment' means signing up and paying for a course no later than 24 hours before class begins

## 2007 Appraisal Courses

### Professional Appraisal Package 75-Hours

#### Appraisal Practices

Course # 600, 601 & 602

\*\*\*8:00 AM - 6:30 PM\*\*\*

(Post License Approval)

April 5-7, 12-14, & 20-21  
June 7-9, 14-16, & 22-23  
August 16-18, 23-25 & 31-1

#### TUITION:

\$895 Day of class

**\$795 pre-paid**



**The "Professional Appraisal Package" will obtain all the course work necessary to obtain your Appraisal Trainee License.**

**Real Estate Appraisal is Ranked as One of the Top 10 Jobs in America!**

**15 hr Appraisal Standards of Practices #600)**  
(1st day 5-10 PM)  
(2nd day 8 am to 7 pm)

April .....20,21  
June .....22,23  
August ..... 31,Sept 1

**TUITION: \$150**



#### Tuition Assistance

Tuition assistance may be available through:

**GM EMPLOYEES** may be eligible for UAWTAP tuition assistance, for application call (405) 732-7330.

#### TINKER MILITARY PERSONNEL

May contact the Education Service Center for possible tuition assistance, for information call (405) 739-7408.

#### REFUND POLICY:

Full refund (less \$75 registration fee, per course) for cancellation prior to course start. NO REFUND after course starts. Refunds on 'Pre-Paid' packages less regular price of courses taken plus \$75 for other courses withdrawn from after enrollment. NO REFUND after course starts.

**NO REFUNDS ON PACKAGES OR SINGLE COURSES GIVEN SIX (6) MONTHS AFTER PAYMENT OR GIVEN IN DECEMBER.**

### APPRAISAL CONTINUING EDUCATION COURSES **A V A I L A B L E**

#### Residential Report Writing

15 Hours (Course # 614)  
9:00 AM - 5:30 PM

April ..... 17&18  
June ..... 6&7

**TUITION: \$150**

#### Market Analysis & Highest and Best Use

15 Hours (Course # 611)  
9:00 AM - 5:30 PM

April ..... 27&28  
June ..... 8&9

**TUITION: \$150**

#### Residential Site Valuation & Cost Approach

15 Hours (Course # 612)  
9:00 AM - 5:30 PM

April.....24&25  
June .....15&16

**TUITION: \$150**

#### 7 hr CE

#### Appraisal Standards of Practices Course # 108

9 am to 5 pm

April.....19  
June.....21  
August.....30

**TUITION: \$150**

**NEW - Online Appraisal Continued Education Classes Available at**

**[www.charlesbarnes.com](http://www.charlesbarnes.com)**

**CALL NOW 1-800-369-7277**

**On-Line Classes at  
Charles Barnes School of Real Estate & Appraisal  
www.charlesbarnes.com**

**WE OFFER THE FOLLOWING REAL ESTATE COURSES ON-LINE:**

• Basic I Pre-Licensing Courses (ONLINE)	\$450.00
• Basic I Pre-Licensing Book (opt . for internet)	\$50.00
• Basic II Post-Licensing Course (ONLINE)	\$195.00
• Basic II Pre-Licensing Book (opt . for internet)	\$30.00
• Brokers Course	\$495.00

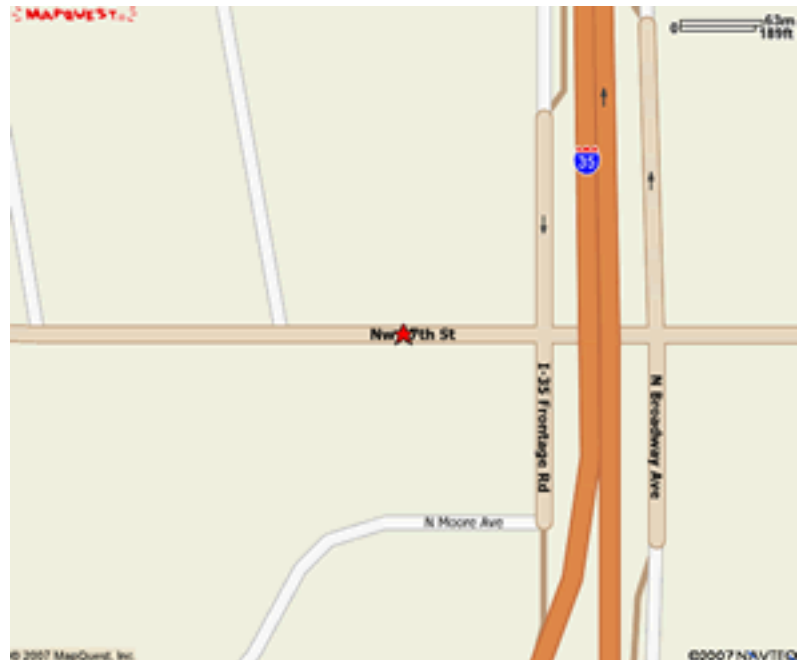
**Continuing Education Classes:**

• Per Class	\$20.00
• 21 Hours	\$99.00
• Mail Home Study	\$105.00

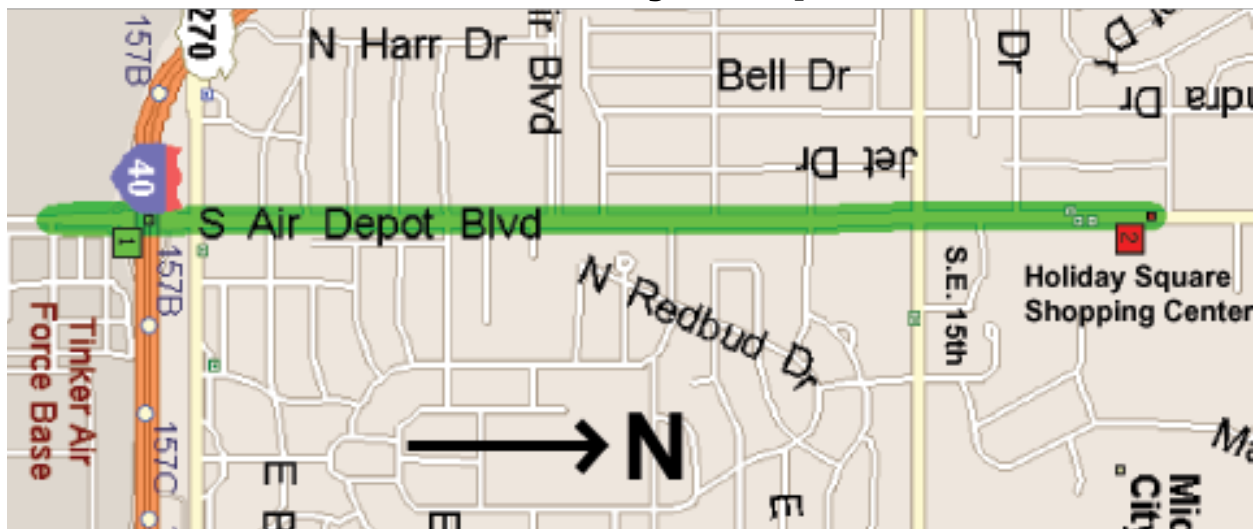
## Moore Campus

Located at 300 NW 27th St.  
Get off at 27th St. From I-35 and Head  
West. We're on the South Side of 27th St.

**Opening June 1, 2007!**



## Midwest City Campus



Go **East** of downtown Oklahoma City on I-40 towards Midwest City, exit on Air Depot and go **North** approx. 1.25 miles. On the right side of the road (**East**) you will be looking for Holiday Square Shopping Center. Charles Barnes School of Real Estate & Appraisal is located in the S.W. portion of the complex. 1-405-733-7277



# Home Study Classes

## Now Accepting Students

Introducing the most convenient way available to fulfill your professional license educational requirements



- Pre-License
  - Continued Education
  - Post-License (Basic Pt 2)
  - Broker License
- \$20.00 per CE Class

\$105.00 Mail at Home

\$99.00 for 21 CE hours On-Line

Flat rate for Pre and Post

Always study and test from home



**Contact**  
**Charles Barnes**  
**School of Real Estate**  
**& Appraisal**  
**at**  
**405-733-7277**  
**or**  
**1-888-7BARNES**



***Oklahoma Real  
 Estate Commission***

**(405) 521-3387**

BENEFITS

**VA**

FOR

APPROVED

