

*Offering Real Estate, Home Inspection & Appraisal*  
**BARNES REAL ESTATE SCHOOL**



### **BASIC I REAL ESTATE**

In order to receive your Provisional Sales license you will need a 90 hour pre-license (Basic I) course. At Barnes Real Estate School we offer class formats to meet your busy lifestyle. Our "Fast Start" program is a two week class that may meet Monday through Friday, Tuesday through Thursday or three weekends starting Thursday and Friday evenings, and all day Saturday. Check class schedules on page 3 to confirm meeting times. In addition, Basic I Real Estate may be taken online at [www.charlesbarnes.com](http://www.charlesbarnes.com) with the option of attending any of our Basic I courses for no additional charge. The cost of the course is \$395.

[www.charlesbarnes.com](http://www.charlesbarnes.com)  
800-369-7277

### **BASIC II REAL ESTATE POST LICENSING**

Within one year of taking Basic I Real Estate you will need a 45-hour post-license approved course to upgrade to your renewable Sales Associate license. This course allows you to become proficient in your real estate career and educates you on economics, marketing, finance, brokerage relationships, earning commissions, qualifying buyers and more. Do not jeopardize your real estate license. Basic II is an online course and is \$175.

### **REAL ESTATE CONTINUED EDUCATION**

We offer Continued Education classes 24/7 online, which will fulfill your 21 hour educational requirement to renew your Sales Associate or Broker License. It includes 12 required classes containing the core subject matter of "BRA", "FHR", "PSC", and "HOT". It also includes 9 elective hours. Students who enroll for our online course at [www.charlesbarnes.com](http://www.charlesbarnes.com) are able to

enroll, complete, and download their certificate all from our web site. The cost for three hours of CE is \$20 or you may purchase our CE Packaged, which includes all 21 hours of CE for \$75.

### **BROKERS COURSE**

Sales Associates who have had their license active for 2 years out of the last 5 are eligible for the Brokers Course. Our online and in-house Brokers course will help equip you to pass the state Brokers exam. The best instructors in the state are at your disposal, willing to prepare you for Real Estate Brokerage. The cost of the 90 hour course is \$495 and online students have the option to attend any in-house Brokers course for no additional cost.

- Home Inspection p. 2
- Appraisal Course p. 2
- Course Dates p. 3
- Online Courses p. 4

## HOME INSPECTION

Are you interested in being your own boss? You can make a substantial living as a professional home inspector. This is the best way in America to make your real estate career dreams come true. Real estate home inspection is a new element of the real estate industry. Hundreds and thousands of inspectors are going to be needed into this century. Trained, qualified inspectors – who know how systems and equipment work — are required. We need people who can manage their time, money, and business. People who have the license and the knowledge of how to properly inspect a house can be a success in the industry. You can be one of them. This is an intensive 93-hour course approved by the Okla-



homa Home Inspection Board. You will be prepared to professionally inspect and prepare home inspection reports, as well as sit for the state examination. The cost of the course is \$795. (Schedule p. 3)

## APPRAISAL

Get an absolutely wonderful real estate career helping others make their dreams come true. Virtually every financed real estate transaction, whether purchasing, remodeling, or refinancing, requires a real estate appraisal. Federal law now requires appraisers to be licensed for federally insured financing in real estate. You can be on your way to a lucrative and rewarding career as a real estate appraiser in as few as eight days of prelicense courses. Real Estate Appraisers are limited only by their time; and, are rated as one of the higher paid professions in America.

## 60 Hour Principles in Real Estate Appraisal Course #601 & 602

Are you ready to be your own boss? Then Real Estate Appraising is for you. We offer a 30-hour Real Estate Appraisal Principle and a 30-hour Real Estate Appraisal Procedures course. The above classes are included in our “Professional Appraisal Package”. The “Professional Appraisal Package”, is only \$750 Pre-Paid.

## Appraisal Standards of Practice Course #600

All states now require appraisers to be licensed. Residential Appraisers must have attended a 15-hour federally and state mandated “Appraisal Standards of Practice” course. This class is included in our “Professional Appraisal Package”. The tuition for the “Appraisal Standards of Practice” course is \$250.

## Residential Report Writing

This intensive 15-hour two-day class will focus on the variety of form reports in use by residential appraisers today: the URAR,2055, drive-by-formats, and others. Students will gain valuable insights into how to fill out these forms properly, in compliance with USPAP. This course is approved by the Oklahoma Appraisal Board for 15 hours of CE or 15 hours of upgrade/general education. Cost of course is \$200.00.

Both Home Inspection and Appraisal courses allow you to become your own boss taking as much or as little business as you would like.



## Appraisal Dates & Prices

### •Professional Appraisal Package 75 Hr. Appraisal Practices

\*Package includes education needed to obtain appraisal trainee license

Courses # 600, 601 & 602

9:00 A.M. - 7:30 P.M. (Course #600

9:00 A.M.-7:00 P.M. 2nd Day 1:00 P.M. - 7:00 P.M.)

October ..... 8-10, 15-17 & 23-24

TUITION: \$995 OR \$750 Pre-Paid

### •15 Hour Appraisal Standards of Practice #600

1st day- 9 A.M. - 7 P.M.

2nd day- 1 P.M. to 7 P.M.

October .....23-24

TUITION: \$ 250

### •Residential Report Writing

15 Hours (Course # 614)

9:00 A.M. - 5:30 P.M.

TBA

TUITION: \$250

### •Market Analysis and Highest and Best Use

15 Hours (Course # 611)

9:00 A.M. - 5:30 P.M.

August.....10-11

TUITION: \$250

### •Residential Site Valuation & Cost Approach

15 Hours (Course # 612)

9:00 A.M. - 5:30 P.M.

August.....17-19

TUITION: \$250

# { real estate and home inspection class schedule }

\*Moore Location  
 \*\*OKC Location  
 in-house/  
 homestudy

Basic Real Estate  
 Pre-License Course  
 \$395 for 90 Hours

	Mon-Fri 9 a.m. - 6:30 p.m.	Thurs: 5:30 p.m. - 10:30 p.m. Fri: 5:30 p.m. - 10:30 p.m. Sat: 9 a.m. - 6 p.m.
December		3-5, 10-12 & 17-19*
January		14-16, 21-23 & 28-30*
February		11-13, 18-20 & 25-27*
March		11-13, 18-20 & 25-27*
April		15-17, 22-24 & 29-May 1*

Brokers Course  
 Live/Homestudy  
 \$495 for 90 Hours

December Thurs - Sat (5:30 p.m.-10:30, Sat. 9 a.m. -7 p.m.) 3-5, 10-12, & 17-19\*

Home Inspection  
 \$795 for 93 Hours

December 9-12, 16-19, Jan 6-9 & 13-16  
 Wed - Fri (5:30 p.m.-10:30) Sat (9 a.m.-6:30 p.m.)

Home Inspection  
 Continued Education  
 \$75 for 8 Hours

December 15, 2009 (9 a.m. - 6 p.m.) Electrical Systems - Heat & Air Basics & Roofing

## Tuition Assistance

Tuition assistance may be available through:  
 GM EMPLOYEES (405) 733-6364.  
 DISLOCATED WORKERS Metro OKC at  
 (405) 297-3053 or State-Wide at  
 1-888-840-WORK (9675),  
 TINKER MILITARY PERSONNEL at  
 (405) 739-7408, CHEROKEE NATION  
 MEMBERS at  
 old.cherokee.org/services/careerservices,  
 CHICKASAW NATION MEMBERS at  
 www.chickasaweducationservices.com,

## CHOCTAW NATION OF OKLAHOMA MEMBERS at

www.choctawnation.com/Programs/dsp\_ Education.cfm, and VETERANS at  
 www.gibill.va.gov/GI\_Bill\_Info/benefits.htm

## Refund Policy

Full refund, less \$75 registration fee per course for cancellation. No refund after the start of course, after the start of studies, or 30 days after enrollment.



## Online Classes Offered 24/7 at [www.charlesbarnes.com](http://www.charlesbarnes.com)

- Online Basic I Pre-Licensing Courses \$395
- Online Basic II Post-Licensing Course \$175
- Online Basic II Pre-Licensing Book (opt . for internet) \$30
- Online Brokers Course \$495
- Online Continued Education Classes  
Per Class- \$20    21 Hours-\$75



## Additional Course Information

- All classes are subject to cancellation. Call to confirm availability of classes.
- To be eligible for 'Pre-Paid Enrollment' you must sign up and pay for a course no later than 24 hours before class begins

## Contact Information

### School Location

Located at 300 NW 27th St.

Exit at 27th St. From I-35 and head West.

We are on the south side of 27th St.

**800-369-7277**

[www.charlesbarnes.com](http://www.charlesbarnes.com)

### OREC

Oklahoma Real Estate Commission

(405) 521-3387

 "Barnes Real Estate School"

 "BarnesEducation"

© Copyright 2009 Barnes Real Estate School

Barnes Real Estate School  
300 NW 27th  
Moore, OK 73160

**Barnes Real  
Estate School**